

PROJECT REPORT

HOLLOW & CEMENT CONCRETE BLOCKS

PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Hollow & Cement Concrete Blocks

The objective of the pre-feasibility is primarily to facilitate potential entrepreneurs' in project identification for investment and in order to serve this objective; the document covers various aspects of the project concept development, startup, marketing, and finance and business management

[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]

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**PRODUCT REPORT
ON
HOLLOW AND CEMENT CONCRETE BRICKS**



INTRODUCTION:

Cement concrete dense/ hollow bricks and blocks are very popular and are extensively used in building construction throughout the country because of the many advantages such as durability, strength and structural stability, fire resistance, insulation and sound absorption it

Possess. The cement concrete blocks have an attractive appearance and are readily adaptable to any style of architecture. It lends itself to a wide variety of surface finishes for both exterior and interior walls. The blocks are used for both load bearing and non-load bearing walls. The hilly states of India have high humidity, dampness and rainfall, so the blocks are much useful for the N.E. Region, Himachal Pradesh, J&K, and U.P. etc. The blocks are made out of these blocks in masonry there is stone chips. With the use of these blocks in masonry there is saving in cement, steel, time and labour as compared with burnt bricks masonry. This saving, therefore, brings down the cost of construction considerably.

PRODUCT & ITS APPLICATION:

It is much needed in regions where traditional bricks are not easily available. It is also popular in case of requirement of low-cost housing. The main advantage of concrete blocks is that their strength can be engineered to requirement. Thus, making them relatively stronger than bricks by 15-20%. These blocks are 4-5 times bigger than burnt bricks; the size of the block or bricks used has a bearing on the

strength of masonry. As the bigger size accounts for reduction in number of mortar joints, thereby increasing wall strength. Concrete blocks have an excellent thermal property, comparable to other masonry blocks. The cavities in the blocks provide better thermal protection and also do not need external or internal plastering. The performance of the blocks increases with increase in number of hollow cores, which may or may not be filled with some insulating material. The hollow blocks provide an acceptable degree of sound insulation. Concrete blocks are inert, nontoxic and not prone to off gassing of volatile material. It has been observed that concrete blocks enable savings of approx. 8-9% per sq. mt. of masonry as compared with burnt brick. This is primarily because of the savings in mortar and faster construction speed, both due to larger block size and also due to the savings in plaster. Size optimization of concrete blocks also leads to increase in usable internal space, when compared to conventional fired brick construction. Construction technique involved is similar to other masonry units thus easily adaptable. Through decentralized local production it is easily available through a large number of manufacturers and distributors in most parts of the country in both rural and urban areas.

Applicability: Hollow concrete blocks are commonly used in Load bearing structure: - low rise residential and office buildings, bungalows, shelter units for rural housing, institutional buildings, godowns and warehouses etc.

In frame structures: - High rise residential apartment, office buildings, market complexes, Hospitals, Hotels etc.

INDUSTRY LOOK OUT AND TRENDS

The global concrete block and brick manufacturing market is gaining from the booming construction sector worldwide. Rapid urbanization leading to the demand for new housing units in developing countries is stoking demand for concrete blocks and bricks. For instance, Brazil is a key domestic market in Latin America in terms of manufacturing volume of concrete blocks and bricks. Concrete blocks are preferred in the construction of walls as they are less susceptible to damage and provide insulation as well.

Apart from this, foreign direct investments in manufacturing and construction sectors in several countries of Asia Pacific have led to significant expansion of the concrete block and brick manufacturing market in recent years.

The emergence of eco-friendly building materials has been significant factor acting in favor of this market predominantly in developed regions. Countries in North America and Europe are increasingly shifting towards sustainable construction with the introduction of green building materials. Eco-friendly building materials such as

autoclaved aerated concrete (AAC) are obtained from non-toxic ingredients and industrial waste that do not leave fumes, unlike synthetic building materials.

A report by Transparency Market Research (TMR) projects the global concrete block and brick manufacturing market to expand at a moderate 3.8% CAGR for the forecast period 2017-2027. At this pace, the market evaluated at 1,837.48 billion units in 2016 will become 2769.24 billion units by 2027 end.

MARKET POTENTIAL AND MARKETING ISSUES, IF ANY:

The cement concrete dense/ hollow bricks and blocks are replacing conventional building bricks gradually due to the inherent properties like strength, size accuracy and insulation. These are used both for laying load bearing and non- load bearing walls. The cost of blocks is very much compared to the cost of red bricks and quite low, specially, in hilly regions where building bricks cannot be made whereas red bricks have to be procured from distant places thus incurring extra heavy transportation costs. Only in a few regions the good quality clay is available and red brick industry has come up there. But the cement building blocks can be made anywhere. The main raw material for production such as stone metals, sand grit etc. is abundantly available in any state. The blocks have some advantageous properties over the red building bricks. It is easy to construct wall that requires less mortar for inside and outside plaster and joining. It provides good insulation against heat and cold and resists vibration and absorbs sound. So considering all the above mentioned factors, one can foresee to set up a unit.

RAW MATERIAL REQUIREMENTS:

All the raw materials required by the unit are available throughout the year. The raw material can also be procured from the nearby districts and from other states. The stock and procurement period proposed in this scheme is for a period of 10 days. The details of requirement for 100% capacity utilization in the unit are tabulated as below. The raw material required by the unit is proposed to be arranged through local distributors.

Concrete is a mixture of ordinary Portland cement, mineral aggregate (sand and stone chips) and water. The water used in preparing the concrete serves two purposes: (1) It combines with the cement to form a hardened paste (2) It lubricates the aggregates to form a plastic and workable mass The water that combines with the cement varies from about 22 to 28% of the total amount of mixing water in concrete. Mineral aggregates (sand and stone chips) are normally divided into two

fractions based on their particle size. Aggregate particles passing through the No.4 or 4.7 mm Indian Standard sieve are known as fine aggregate. The particles retained on this sieve are designated as coarse aggregate. Natural sand is often used as fine aggregate in cement concrete mixture. Coarse aggregate are crushed stone chips. Crushed stone chips broken into particle sizes passing through the 4.7 mm sieve may also be used as fine aggregate. The maximum size of the coarse aggregate that may be used in cement concrete hollow blocks is 12.5 mm. However, the particle size of the coarse aggregate should not exceed one third thickness of the thinnest web of the hollow blocks. Ordinary Portland cement is the cementing material used in cement concrete hollow blocks.

Cement is the highest priced material per unit weight of the concrete. Hence, the fine and coarse aggregates are combined in such proportions that the resulting concrete is workable and has minimum cement content for the desired quality.

MANUFACTURING PROCESS:

The process of manufacture of cement concrete hollow blocks involves the following 5 stages; (1) Proportioning (2) Mixing (3) Compacting (4) Curing (5) Drying

(1) Proportioning: The determination of suitable amounts of raw materials needed to produce concrete of desired quality under given conditions of mixing, placing and curing is known as proportioning. As per Indian Standard specifications, the combined aggregate content in the concrete mix used for making hollow blocks should not be more than 6 parts to 1 part by volume of Portland cement. If this ratio is taken in terms of weight basis this may average approximately at 1:7 (cement: aggregate). However, there have been instances of employing a lean mix of as high as 1:9 by manufacturers where hollow blocks are compacted by power operated vibrating machines. The water cement ratio of 0.62 by weight basis can be used for concrete hollow blocks.

(2) Mixing the objective of thorough mixing of aggregates, cement and water is to ensure that the cement -water paste completely covers the surface of the aggregates. All the raw materials including water are collected in a concrete mixer, which is rotated for about 1 ½ minutes. The prepared mix is discharged from the mixer and consumed within 30 minutes.

(3) Compacting the purpose of compacting is to fill all air pockets with concrete as a whole Without movement of free water through the concrete. Excessive compaction would result in formation of water pockets or layers with higher water content and poor quality of the product.

Semi-automatic vibrating table type machines are widely used for making cement concrete hollow blocks. The machine consists of an automatic vibrating unit, a lever operated up and down metallic mould box and a stripper head contained in a frame work. 5 Wooden pallets are kept on the vibrating platform of the machine. The mould box is lowered on to the pallet. Concrete mix is poured into the mould and evenly leveled. The motorized vibrating causes the concrete to settle down the mould by approximately 1 ½ to 1 ¾ inches. More of concrete is then raked across the mould level. The stripper head is placed over the mould to bear on the leveled material. Vibration causes the concrete come down to its limit position. Then the mould box is lifted by the lever. The moulded hollow blocks resting on the pallet is removed and a new pallet is placed and the process repeated. The machine can accommodate interchangeable mould for producing blocks of different sizes of hollow or solid blocks.

(4) Curing: Hollow blocks removed from the mould are protected until they are sufficiently

Hardened to permit handling without damage. This may take about 24 hours in a shelter away from sun and winds. The hollow blocks thus hardened are cured in a curing yard to permit complete miniaturization for at least 21 days. When the hollow blocks are cured by immersing them in a water tank, water should be changed at least every four days. The greatest strength benefits occur during the first three days and valuable effects are secured up to 10 or 14 days. The longer the curing time permitted the better the product.

(5) Drying: Concrete shrinks slightly with loss of moisture. It is therefore essential that after curing is over, the blocks should be allowed to dry out gradually in shade so that the initial drying shrinkage of the blocks is completed before they are used in the construction work. Hollow blocks are stacked with their cavities horizontal to facilitate thorough passage of air. Generally, a period of 7 to 15 days of drying will bring the blocks to the desired degree of dryness to complete their initial shrinkage. After this the blocks are ready for use in construction work.

PROJECT AT A GLANCE

- 1 Name of the Entrepreneurer XXXXXXXX
- 2 Constitution (legal Status) XXXXXXXX
- 3 Father's/Spouce's Name XXXXXXXX
- 4 Unit Address : XXXXXXXX
- Taluk/Block: XXXXX
 District : XXXXX State:
 Pin: XXXXX
 E-Mail : XXXXX
 Mobile XXXXX
- 5 Product and By Product : **Hollow Concrete Bricks**
- 6 Name of the project / business activity proposed **Hollow Concrete Bricks**
- 7 Cost of Project : Rs25.00 lac
- 8 Means of Finance
 Term Loan Rs.17.43 Lacs
 KVIC Margin Money - As per Project Eligibility
 Own Capital Rs.2.5 Lacs
 Working Capital Rs.5.07 Lacs
- 9 Debt Service Coverage Ratio : 6.18
- 10 Pay Back Period : 5 Years
- 11 Project Implementation Period : 6 Months
- 12 Break Even Point : 23%
- 13 Employment : 15 Persons
- 14 Power Requirement : 10.00 HP
- 15 Major Raw materials : Cement Sand ,Stone dust
- 16 Estimated Annual Sales Turnover : 46.17 Lacs
- 16 Detailed Cost of Project & Means of Finance

COST OF PROJECT

(Rs. In Lacs)

| Particulars | Amount |
|------------------------------------|--------------|
| Land | Rented/Owned |
| Building & Civil Work (2000 Sq ft) | 3.00 |
| Plant & Machinery | 15.74 |
| Furniture & Fixtures | 0.32 |
| Pre-operative Expenses | 0.30 |
| Working Capital Requirement | 5.64 |
| Total | 25.00 |

MEANS OF FINANCE

| Particulars | Amount |
|-------------------------|--------------|
| Own Contribution @10% | 2.50 |
| Term Loan | 17.43 |
| Workign Capital Finance | 5.07 |
| Total | 25.00 |

Beneficiary's Margin Monery
 (% of Projned Cost)

General 10% **Special** 5%

PLANT & MACHINERY

| | | | |
|--|---|------------|--------------|
| Hydraulically Operate concrete block making machine with triple vibrator and 8 HP Motor all fittings | 1 | 400,000.00 | 400,000.00 |
| Concrete Mixture machine with 10/7 cft 5 HP Motor | 1 | 350,000.00 | 350,000.00 |
| Block & moulds for hollow blocks 4'x6'x8' | 3 | 20,000.00 | 60,000.00 |
| Block moulds for solid blocks 4'x6'x8' | 3 | 18,000.00 | 54,000.00 |
| Wheel borrow | 2 | 10,000.00 | 20,000.00 |
| Weighing machine 500 kg | 1 | 100,000.00 | 100,000.00 |
| Water dosing pump | 1 | 60,000.00 | 60,000.00 |
| Electrical and EB Charges | | | 290,000.00 |
| Total | | | 1,334,000.00 |
| GST 18% | | | 240120 |
| Total | | | 1,574,120.00 |

PROJECTED BALANCE SHEET

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|-----------------------------------|-----------------|------------------|-------------------|------------------|-----------------|
| <u>SOURCES OF FUND</u> | | | | | |
| Capital Account | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 |
| Retained Profit | 14.33 | 30.71 | 48.87 | 70.51 | 95.48 |
| Term Loan | 17.43 | 13.07 | 8.71 | 4.36 | 2.18 |
| Cash Credit | 5.05 | 5.05 | 5.05 | 5.05 | 5.05 |
| Sundry Creditors | 0.40 | 0.47 | 0.54 | 0.61 | 0.67 |
| Provisions & Other Liab | 0.36 | 0.40 | 0.44 | 0.48 | 0.53 |
| TOTAL : | 40.07 | 52.20 | 66.11 | 83.50 | 106.41 |
| <u>APPLICATION OF FUND</u> | | | | | |
| Fixed Assets (Gross) | 19.06 | 19.06 | 19.06 | 19.06 | 19.06 |
| Gross Dep. | 2.68 | 4.98 | 6.96 | 8.65 | 10.11 |
| Net Fixed Assets | 16.38 | 14.08 | 12.10 | 10.41 | 8.96 |
| Current Assets | | | | | |
| Sundry Debtors | 3.23 | 3.94 | 4.51 | 5.07 | 5.64 |
| Stock in Hand | 2.81 | 3.28 | 3.75 | 4.21 | 4.68 |
| Cash and Bank | 15.15 | 28.16 | 42.73 | 60.48 | 83.47 |
| Deposits & Advances | 2.50 | 2.75 | 3.03 | 3.33 | 3.66 |
| TOTAL : | 40.07 | 52.20 | 66.11 | 83.50 | 106.41 |
| | - | - | - | - | - |

PROJECTED PROFITABILITY STATEMENT

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|---------------------------------|-----------------|------------------|-------------------|------------------|-----------------|
| <u>A) SALES</u> | | | | | |
| Gross Sale | 46.17 | 56.30 | 64.40 | 72.50 | 80.60 |
| Total (A) | 46.17 | 56.30 | 64.40 | 72.50 | 80.60 |
| <u>B) COST OF SALES</u> | | | | | |
| Raw Mateiral Consumed | 17.32 | 20.20 | 23.09 | 25.97 | 28.86 |
| Elecricity Expenses | 0.86 | 1.00 | 1.15 | 1.29 | 1.43 |
| Repair & Maintenance | - | 0.56 | 0.64 | 0.72 | 0.81 |
| Labour & Wages | 6.86 | 7.55 | 8.31 | 9.14 | 10.05 |
| Depriciation | 2.68 | 2.31 | 1.98 | 1.69 | 1.45 |
| Consumables and Other Expense | 0.92 | 1.13 | 1.29 | 1.45 | 1.61 |
| Cost of Production | 28.64 | 32.75 | 36.45 | 40.27 | 44.21 |
| Add: Opening Stock /WIP | - | 1.94 | 2.27 | 2.59 | 2.92 |
| Less: Closing Stock /WIP | 1.94 | 2.27 | 2.59 | 2.92 | 3.24 |
| Cost of Sales (B) | 26.70 | 32.43 | 36.12 | 39.94 | 43.89 |
| C) GROSS PROFIT (A-B) | 19.47 | 23.87 | 28.27 | 32.55 | 36.71 |
| | 42% | 42% | 44% | 45% | 46% |
| D) Bank Interest (Term Loan) | 1.47 | 1.57 | 1.06 | 0.56 | 0.09 |
| Bank Interest (C.C. Limit) | 0.51 | 0.51 | 0.51 | 0.51 | 0.51 |
| E) Salary to Staff | 2.24 | 2.47 | 2.72 | 2.99 | 3.29 |
| F) Selling & Adm Expenses Exp. | 0.92 | 1.13 | 1.29 | 1.45 | 1.61 |
| TOTAL (D+E) | 5.14 | 5.67 | 5.57 | 5.51 | 5.50 |
| H) NET PROFIT | 14.33 | 18.20 | 22.70 | 27.05 | 31.21 |
| I) Taxation | - | 1.82 | 4.54 | 5.41 | 6.24 |
| J) PROFIT (After Tax) | 14.33 | 16.38 | 18.16 | 21.64 | 24.97 |

PROJECTED CASH FLOW STATEMENT

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|-----------------------------------|-----------------|------------------|-------------------|------------------|-----------------|
| <u>SOURCES OF FUND</u> | | | | | |
| Share Capital | 2.50 | - | | | |
| Reserve & Surplus | 14.33 | 18.20 | 22.70 | 27.05 | 31.21 |
| Depriciation & Exp. W/off | 2.68 | 2.31 | 1.98 | 1.69 | 1.45 |
| Increase in Cash Credit | 5.05 | - | - | - | - |
| Increase In Term Loan | 17.43 | - | - | - | - |
| Increase in Creditors | 0.40 | 0.07 | 0.07 | 0.07 | 0.07 |
| Increase in Provisions | 0.36 | 0.04 | 0.04 | 0.04 | 0.05 |
| TOTAL : | 42.75 | 20.61 | 24.78 | 28.85 | 32.78 |
| <u>APPLICATION OF FUND</u> | | | | | |
| Increase in Fixed Assets | 19.06 | - | - | - | - |
| Increase in Stock | 2.81 | 0.47 | 0.47 | 0.47 | 0.47 |
| Increase in Debtors | 3.23 | 0.71 | 0.57 | 0.57 | 0.57 |
| Increase in Deposits & Adv | 2.50 | 0.25 | 0.28 | 0.30 | 0.33 |
| Repayment of Term Loan | - | 4.36 | 4.36 | 4.36 | 2.18 |
| Taxation | - | 1.82 | 4.54 | 5.41 | 6.24 |
| TOTAL : | 27.60 | 7.60 | 10.21 | 11.10 | 9.79 |
| Opening Cash & Bank Balance | - | 15.15 | 28.16 | 42.73 | 60.48 |
| Add : Surplus | 15.15 | 13.01 | 14.58 | 17.75 | 22.99 |
| Closing Cash & Bank Balance | 15.15 | 28.16 | 42.73 | 60.48 | 83.47 |

COMPUTATION OF MANUFACTURING OF HOLLOW BRICKS**Items to be Manufactured****Hollow Bricks**

| | | | |
|--------------------------------|----|-------------|---------------|
| Manufacturing Capacity per day | No | 1,800 | Hollow Bricks |
| No. of Working Hour | | 8 | |
| No of Shift per day | | 1 | |
| No of Working Days per month | | 25 | |
| No. of Working Day per annum | | 300 | |
| Total Production per Annum | | 540,000.00 | Hollow Bricks |
| Year | | Capacity | |
| | | Utilisation | |
| | | | Hollow Bricks |
| IST YEAR | | 60% | 324,000 |
| IIND YEAR | | 70% | 378,000 |
| IIIRD YEAR | | 80% | 432,000 |
| IVTH YEAR | | 90% | 486,000 |
| VTH YEAR | | 100% | 540,000 |
| | | | |

COMPUTATION OF RAW MATERIAL

| Item Name | | Quantity of | Recovery | Unit Rate of | Total Cost |
|-----------------------------|------|--------------|----------|--------------|-----------------|
| | | Raw Material | | of RM | Per Annum (100% |
| | | MT | | | |
| Cement | 100% | 180.00 | | 7,000.00 | 12.60 |
| Sand | | 684.00 | | 1500.00 | 10.26 |
| Jelly | | 180.00 | | 1,000.00 | 1.80 |
| Dust | | 120.00 | | 3,500.00 | 4.20 |
| Total (Rounded off in lacs) | | | | | 28.86 |

Annual Consumption cost

(In Lacs)

28.86

| Raw Material Consumed | Capacity Utilisation | Amount (Rs.) |
|-----------------------|-------------------------|--------------|
| IST YEAR | 60% | 17.32 |
| IIND YEAR | 70% | 20.20 |
| IIIRD YEAR | 80% | 23.09 |
| IVTH YEAR | 90% | 25.97 |
| VTH YEAR | 100% | 28.86 |

COMPUTATION OF CLOSING STOCK & WORKING CAPITAL

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|------------------------------|-----------------|------------------|-------------------|------------------|-----------------|
| | | | | | |
| | | | | | |
| <u>Finished Goods</u> | | | | | |
| (15 Days requirement) | 1.94 | 2.27 | 2.59 | 2.92 | 3.24 |
| <u>Raw Material</u> | | | | | |
| (15 Days requirement) | 0.87 | 1.01 | 1.15 | 1.30 | 1.44 |
| | | | | | |
| Closing Stock | 2.81 | 3.28 | 3.75 | 4.21 | 4.68 |

COMPUTATION OF WORKING CAPITAL REQUIREMENT

| Particulars | | | Total |
|-----------------------------|--|-------|---------------|
| | | | Amount |
| Stock in Hand | | | 2.81 |
| | | | |
| Sundry Debtors | | | 3.23 |
| | | Total | 6.04 |
| Sundry Creditors | | | 0.40 |
| | | | |
| Working Capital Requirement | | | 5.64 |
| | | | |
| Margin | | | 0.58 |
| | | | |
| Working Capital Finance | | | 5.05 |

BREAK UP OF LABOUR

| Particulars | | Wages | No of | Total |
|--|--|-----------|-----------|-----------|
| | | Per Month | Employees | Salary |
| | | | | |
| Skilled | | 8,000.00 | 2 | 16,000.00 |
| Unskilled Worker | | 6,000.00 | 6 | 36,000.00 |
| | | | | 52,000.00 |
| Add: 10% Fringe Benefit | | | | 5,200.00 |
| Total Labour Cost Per Month | | | | 57,200.00 |
| Total Labour Cost for the year (In Rs. Lakhs) | | | | 6.86 |

BREAK UP OF SALARY

| Particulars | | Salary | No of | Total |
|---|--|-----------|-----------|-----------|
| | | Per Month | Employees | Salary |
| Supervisor | | 10,000.00 | 1 | 10,000.00 |
| Sales Man | | 7,000.00 | 1 | 7,000.00 |
| Total Salary Per Month | | | | 17,000.00 |
| | | | | |
| Add: 10% Fringe Benefit | | | | 1,700.00 |
| Total Salary for the month | | | | 18,700.00 |
| | | | | |
| Total Salary for the year (In Rs. Lakhs) | | | | 2.24 |

COMPUTATION OF DEPRECIATION

| Description | Land | Building/shed | Plant & Machinery | Furniture | TOTAL |
|---------------------------|--------|---------------|-------------------|-----------|-------|
| Rate of Depreciation | | 10.00% | 15.00% | 10.00% | |
| Opening Balance | Leased | - | - | - | - |
| Addition | - | 3.00 | 15.74 | 0.32 | 19.06 |
| | - | 3.00 | 15.74 | 0.32 | 19.06 |
| Less : Depreciation | - | 0.30 | 2.36 | 0.02 | 2.68 |
| WDV at end of Ist year | - | 2.70 | 13.38 | 0.30 | 16.38 |
| Additions During The Year | - | - | - | - | - |
| | - | 2.70 | 13.38 | 0.30 | 16.38 |
| Less : Depreciation | - | 0.27 | 2.01 | 0.03 | 2.31 |
| WDV at end of IIInd Year | - | 2.43 | 11.37 | 0.27 | 14.08 |
| Additions During The Year | - | - | - | - | - |
| | - | 2.43 | 11.37 | 0.27 | 14.08 |
| Less : Depreciation | - | 0.24 | 1.71 | 0.03 | 1.98 |
| WDV at end of IIIrd year | - | 2.19 | 9.67 | 0.25 | 12.10 |
| Additions During The Year | - | - | - | - | - |
| | - | 2.19 | 9.67 | 0.25 | 12.10 |
| Less : Depreciation | - | 0.22 | 1.45 | 0.02 | 1.69 |
| WDV at end of IV year | - | 1.97 | 8.22 | 0.22 | 10.41 |
| Additions During The Year | - | - | - | - | - |
| | - | 1.97 | 8.22 | 0.22 | 10.41 |
| Less : Depreciation | - | 0.20 | 1.23 | 0.02 | 1.45 |
| WDV at end of Vth year | - | 1.77 | 6.98 | 0.20 | 8.96 |

REPAYMENT SCHEDULE OF TERM LOAN

11.5%

| Year | Particulars | Amount | Addition | Total | Interest | Repayment | CI Balance |
|-------------------|-----------------|--------|----------|-------|----------|-----------|------------|
| IST YEAR | Opening Balance | | | | | | |
| | Ist Quarter | - | 17.43 | 17.43 | - | - | 17.43 |
| | IInd Quarter | 17.43 | - | 17.43 | 0.50 | - | 17.43 |
| | IIIRD Quarter | 17.43 | - | 17.43 | 0.50 | 1.09 | 16.34 |
| | Ivth Quarter | 16.34 | - | 16.34 | 0.47 | 1.09 | 15.25 |
| | | | | | 1.47 | 2.18 | |
| IIND YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 15.25 | - | 15.25 | 0.44 | 1.09 | 14.16 |
| | IInd Quarter | 14.16 | - | 14.16 | 0.41 | 1.09 | 13.07 |
| | IIIRD Quarter | 13.07 | - | 13.07 | 0.38 | 1.09 | 11.98 |
| | Ivth Quarter | 11.98 | | 11.98 | 0.34 | 1.09 | 10.89 |
| | | | | | 1.57 | 4.36 | |
| IIIRD YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 10.89 | - | 10.89 | 0.31 | 1.09 | 9.80 |
| | IInd Quarter | 9.80 | - | 9.80 | 0.28 | 1.09 | 8.71 |
| | IIIRD Quarter | 8.71 | - | 8.71 | 0.25 | 1.09 | 7.62 |
| | Ivth Quarter | 7.62 | | 7.62 | 0.22 | 1.09 | 6.53 |
| | | | | | 1.06 | 4.36 | |
| IVTH YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 6.53 | - | 6.53 | 0.19 | 1.09 | 5.45 |
| | IInd Quarter | 5.45 | - | 5.45 | 0.16 | 1.09 | 4.36 |
| | IIIRD Quarter | 4.36 | - | 4.36 | 0.13 | 1.09 | 3.27 |
| | Ivth Quarter | 3.27 | | 3.27 | 0.09 | 1.09 | 2.18 |
| | | | | | 0.56 | 4.36 | |
| VTH YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 2.18 | - | 2.18 | 0.06 | 1.09 | 1.09 |
| | IInd Quarter | 1.09 | - | 1.09 | 0.03 | 1.09 | - |
| | IIIRD Quarter | - | 0.00 | - | 0.00 | - | - |
| | Ivth Quarter | - | 0.00 | - | 0.00 | - | - |
| | | | | | 0.09 | 2.18 | |

CALCULATION OF D.S.C.R

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|--------------------------------|-----------------|------------------|-------------------|------------------|-----------------|
| | | | | | |
| | | | | | |
| <u>CASH ACCRUALS</u> | 17.01 | 18.69 | 20.14 | 23.33 | 26.42 |
| Interest on Term Loan | 1.47 | 1.57 | 1.06 | 0.56 | 0.09 |
| Total | 18.48 | 20.26 | 21.20 | 23.89 | 26.51 |
| | | | | | |
| <u>REPAYMENT</u> | | | | | |
| Instalment of Term Loan | 4.36 | 4.36 | 4.36 | 2.18 | 2.18 |
| Interest on Term Loan | 1.47 | 1.57 | 1.06 | 0.56 | 0.09 |
| Total | 5.83 | 5.92 | 5.42 | 2.74 | 2.27 |
| | | | | | |
| DEBT SERVICE COVERAGE R | 3.17 | 3.42 | 3.91 | 8.71 | 11.67 |
| | | | | | |
| AVERAGE D.S.C.R. | | | 6.18 | | |

| COMPUTATION OF SALE | | | | | |
|----------------------------|--------------|--------------|--------------|--------------|--------------|
| Particulars | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| Op Stock | - | 16,200 | 18,900 | 21,600 | 24,300 |
| Production | 324,000 | 378,000 | 432,000 | 486,000 | 540,000 |
| | 324,000 | 394,200 | 450,900 | 507,600 | 564,300 |
| Less : Closing Stock | 16,200 | 18,900 | 21,600 | 24,300 | 27,000 |
| Net Sale | 307,800 | 375,300 | 429,300 | 483,300 | 537,300 |
| Sale Price per brick | 15.00 | 15.00 | 15.00 | 15.00 | 15.00 |
| Sale (in Lacs) | 46.17 | 56.30 | 64.40 | 72.50 | 80.60 |
| | | | | | |
| | | | | | |

COMPUTATION OF ELECTRICITY

| (A) POWER CONNECTION | | | | |
|--|--|----------|--------|---------------------|
| Total Working Hour per day | | Hours | 8 | |
| Electric Load Required | | | 10 | |
| Load Factor | | | 0.7460 | |
| Electricity Charges | | per unit | 8.00 | |
| Total Working Days | | | 300 | |
| Electricity Charges (8 Hrs Per day) | | | | 143,232.00 |
| Add : Minimim Charges (@ 10%) | | | | |
| | | | | |
| | | | | |
| (B) D.G. SET | | | | |
| No. of Working Days | | | 300 | days |
| No of Working Hours | | | - | Hour per day |
| Total no of Hour | | | - | |
| Diesel Consumption per Hour | | | 8 | |
| Total Consumption of Diesel | | | - | |
| Cost of Diesel | | | 65.00 | Rs. /Ltr |
| Total cost of Diesel | | | - | |
| Add : Lube Cost @15% | | | - | |
| Total | | | - | |
| | | | | |
| Total cost of Power & Fuel at 100% | | | | 1.43 |
| | | | | |
| Year | | Capacity | | Amount (in Lacs) |
| | | | | |
| IST YEAR | | 60% | | 0.86 |
| IIND YEAR | | 70% | | 1.00 |
| IIIRD YEAR | | 80% | | 1.15 |
| IVTH YEAR | | 90% | | 1.29 |
| VTH YEAR | | 100% | | 1.43 |
| | | | | |

BREAK EVEN POINT ANALYSIS

| Year | I | II | III | IV | V |
|---|--------------|--------------|--------------|--------------|--------------|
| Net Sales & Other Income | 46.17 | 56.30 | 64.40 | 72.50 | 80.60 |
| Less : Op. WIP Goods | - | 1.94 | 2.27 | 2.59 | 2.92 |
| Add : Cl. WIP Goods | 1.94 | 2.27 | 2.59 | 2.92 | 3.24 |
| Total Sales | 48.11 | 56.62 | 64.72 | 72.82 | 80.92 |
| Variable & Semi Variable Exp. | | | | | |
| Raw Material & Tax | 17.32 | 20.20 | 23.09 | 25.97 | 28.86 |
| Electricity Exp/Coal Consumption at 85% | 0.73 | 0.85 | 0.97 | 1.10 | 1.22 |
| Manufacturing Expenses 80% | 0.74 | 1.35 | 1.55 | 1.74 | 1.93 |
| Wages & Salary at 60% | 5.46 | 6.01 | 6.61 | 7.27 | 8.00 |
| Selling & administrative Expenses 80% | 0.74 | 0.90 | 1.03 | 1.16 | 1.29 |
| Intt. On Working Capital Loan | 0.51 | 0.51 | 0.51 | 0.51 | 0.51 |
| Total Variable & Semi Variable Exp | 25.49 | 29.82 | 33.76 | 37.75 | 41.81 |
| Contribution | 22.62 | 26.80 | 30.96 | 35.07 | 39.11 |
| Fixed & Semi Fixed Expenses | | | | | |
| Manufacturing Expenses 20% | 0.18 | 0.34 | 0.39 | 0.43 | 0.48 |
| Electricity Exp/Coal Consumption at 15% | 0.13 | 0.15 | 0.17 | 0.19 | 0.21 |
| Wages & Salary at 40% | 3.64 | 4.01 | 4.41 | 4.85 | 5.33 |
| Interest on Term Loan | 1.47 | 1.57 | 1.06 | 0.56 | 0.09 |
| Depreciation | 2.68 | 2.31 | 1.98 | 1.69 | 1.45 |
| Selling & administrative Expenses 20% | 0.18 | 0.23 | 0.26 | 0.29 | 0.32 |
| Total Fixed Expenses | 8.29 | 8.59 | 8.26 | 8.02 | 7.90 |
| Capacity Utilization | 75% | 80% | 85% | 90% | 95% |
| OPERATING PROFIT | 14.33 | 18.20 | 22.70 | 27.05 | 31.21 |
| BREAK EVEN POINT | 27% | 26% | 23% | 21% | 19% |
| BREAK EVEN SALES | 17.63 | 18.16 | 17.28 | 16.66 | 16.35 |

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