PROJECT REPORT

Of

ROASTED PEANUTS

PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding **ROASTED PEANUTS Unit**.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.

[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]



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PROJECT AT A GLANCE

1 Name of the Entreprenuer XXXXXXX

2 Constitution (legal Status) XXXXXXX

3 Father's/Spouce's Name XXXXXXXX

4 Unit Address : XXXXXXXX

Taluk/Block:

District: XXXXX

Pin: XXXXX State:

E-Mail : XXXXX Mobile : XXXXX

5 Product and By Product : Roasted Peanuts

6 Name of the project / business activity propose d Roasted Peanuts

7 Cost of Project : Rs25.00lac

8 Means of Finance

Term Loan Rs.13.59 Lacs

KVIC Margin Money - As per Project Eligibility

Own Capital Rs.2.5 Lacs Working Capital Rs.8.91 Lacs

9 Debt Service Coverage Ratio : 3.12

10 Pay Back Period : 5 Years

11 Project Implementation Period : 8 Months

12 Break Even Point : 36%

13 Employment : 10 Persons

14 Power Requirement : 7.00 HP

15 Major Raw materials : Groundnuts

16 Estimated Annual Sales Turnover : 102.60 Lacs

16 Detailed Cost of Project & Means of Finance

COST OF PROJECT

(Rs. In Lacs)

| Particulars | Amount |
|------------------------------------|--------------|
| Land | Rented/Owned |
| Building & Civil Work (2000 Sq Ft) | 3.50 |
| Plant & Machinery | 10.45 |
| Furniture & Fixtures | 0.65 |
| Pre-operative Expenses | 0.50 |
| Working Capital Requirement | 9.90 |
| Total | 25.00 |

MEANS OF FINANCE

| Particulars | Amount |
|-------------------------|--------|
| Own Contribution @10% | 2.50 |
| Term Loan | 13.59 |
| Workign Capital Finance | 8.91 |
| | |
| Total | 25.00 |

GeneralSpecialBeneficiary's Margin Money10%5%

(% of Project Cost)

PROJECT REPORT ON ROASTED PEANUTS



INTRODUCTION:

Peanuts and other nuts are widely used across India as well as in various countries for using in various food preparations and also consumed directly with simple processing as they contain huge amount of nutrition. Nuts are processed and roasted and sometimes flavoring process can be done for other uses.

PRODUCT & ITS APPLICATION:

Roasted and flavored nuts are heavily used in single varieties. Cashew, peanuts and almonds are also used in mixes as are pecans, brazil nuts, filberts or hazelnuts and macadamia nuts. Many nutritionists believe nuts are healthy. Nuts have no cholesterol, they contain mono-unsaturated and/or polyunsaturated fats, are rich in fibre, and contain vitamin E. Eating nuts, therefore, may help prevent heart disease. Other benefits of nut consumption include boost of immune system, reduce high blood pressure, fight osteoporosis, and keep nerves and muscles healthy and also beneficial to the nervous system and skin.

INDUSTRY LOOKOUT AND TRENDS

The wide application of peanuts in the food industry is considered as a major driver for peanuts market. Peanuts are widely used for the extraction of oils and peanut flour. The processing of peanuts and its high consumption as snacks also has a positive impact on its market growth. The high nutrient value of peanuts makes its consumption more popular amongst the health conscious consumers. Shift in consumption pattern and adoption of healthy lifestyle has supported the positive

growth of peanuts market. However, peanut is also listed as one of the major allergens due to which its consumption is restricted only amongst the consumers who do not have peanut allergy.

On the basis of peanuts form, raw form is found to hold a major share and is calculated to increase at high rate globally based on the oil and flour extracted from the raw form of peanuts. However, the convenience usage of the powder form is supporting the increased demand of the product from consumer's side. The application of peanut in extraction of peanut oil is found to hold a major share on a global level. Amongst the distribution channels for the sale of peanuts, hypermarket and supermarket's share is projected to increase at a high rate.

Peanut is a potential crop used for the manufacturing of peanut oil, spreads and is often used directly for culinary propose and direct consumption. Peanuts are a rich source of poly unsaturated fatty-acids and hence have a wide application in food industries for the health benefits it imparts. The by-products after peanut processing are also considered to be of industrial use. Peanuts are rich in energy and are a good source of nutrients, minerals, antioxidants and vitamins that are essential for maintaining a healthy body. They are also known to be a rich source of dietary proteins and hence are popularly used amongst the consumers.

MARKET POTENTIAL AND MARKETING ISSUES, IF ANY:

Flavored and roasted nuts are heavily used in daily routine and across various industries like peanut butter, nut based chocolates, sweets, and as intermediate to many other food products. There is a growing demand of pure/unadulterated roasted and flavored nuts from the customers who are increasingly informed these days. With various food standards such as FSSAI, FSMS, ISI and ISO standards implementation, there can be huge market growth for manufacturer.

RAW MATERIAL REQUIREMENTS:

Various nuts in raw form are basic raw material for this manufacturing setup. For roasting and flavoring, oil, salt, *masala*, pepper and other flavors are needed. Food grade packaging of paper and HDPE with inner liner is required. Cardboard boxes for packing of seasoning in bunch are required.

MANUFACTURING PROCESS:

Raw nuts are first cleaned before feeding into main process. Cleaned nuts are then roasted, cooled and blanched. Then after, inspection of quality of roasting is done and nuts are sorted which go into feed tank, the feed here can be controlled by operator. They are after roasted with oil and coating has been done. After these,

process flow is cooling, glazing, salting, seasoning for flavors. Flavored and roasted nuts are then packed in food grade packaging.

STATUTORY / GOVERNMENT APPROVALS

The Ministry of Food Processing Industries has been operating several plan schemes for the development of processed food sector in the country during the 10th Plan. One of the schemes relates to the Technology Up-gradation/ Establishment/ Modernization of food processing industries.

The Indian food processing industry is regulated by several laws which govern the aspects of sanitation, licensing and other necessary permits that are required to start up and run a food business. The legislation that dealt with food safety in India was the Prevention of Food Adulteration Act, 1954 (hereinafter referred to as "**PFA**"). The PFA had been in place for over five decades and there was a need for change due to varied reasons which include the changing requirements of our food industry. The act brought into force in place of the PFA is the Food Safety and Standards Act, 2006 (hereinafter referred to as "**FSSA**") that overrides all other food related laws.

FSSA initiates harmonization of India's food regulations as per international standards. It establishes a new national regulatory body, the Food Safety and Standards Authority of India (hereinafter referred to as "FSSAI"), to develop science based standards for food and to regulate and monitor the manufacture, processing, storage, distribution, sale and import of food so as to ensure the availability of safe and wholesome food for human consumption. Entrepreneur may contact State Pollution Control Board where ever it is applicable.

All food imports will therefore be subject to the provisions of the FSSA and rules and regulations which as notified by the Government on 5th of August 2011 will be applicable.

Key Regulations of FSSA

- A. Packaging and Labeling
- B. Signage and Customer Notices
- C. Licensing Registration and Health and Sanitary Permits

FINANCIAL ASPECTS:

PROJECTED BALANCE SHEET

| DADTICIII ADC | ICT VE AP | HMD VEAP | HIDD VEAD | IVELLATE A P | VELLVEAR |
|--|--|--|--|--|--|
| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
| | | | | | |
| SOURCES OF FUND | | | | | |
| | | | | | |
| Capital Account | 2.50 | 2.50 | 2.50 | 2.50 | 2.50 |
| Retained Profit | 6.38 | 13.97 | 23.08 | 34.41 | 47.83 |
| Term Loan | 13.59 | 10.19 | 6.80 | 3.40 | 0.60 |
| Cash Credit | 8.91 | 8.91 | 8.91 | 8.91 | 8.91 |
| Sundry Creditors | 1.89 | 2.21 | 2.52 | 2.84 | 3.15 |
| Provisions & Other Liab | 0.36 | 0.40 | 0.44 | 0.48 | 0.53 |
| | | | | | |
| TOTAL: | 33.63 | 38.18 | 44.24 | 52.53 | 63.51 |
| TOTAL: | 33.63 | 38.18 | 44.24 | 52.53 | 63.51 |
| TOTAL: | 33.63 | 38.18 | 44.24 | 52.53 | 63.51 |
| | 33.63 | 38.18 | 44.24 | 52.53 | 63.51 |
| TOTAL : <u>APPLICATION OF FUND</u> | 33.63 | 38.18 | 44.24 | 52.53 | 63.51 |
| | 33.63 14.60 | 38.18 14.60 | 44.24 14.60 | 52.53 14.60 | 63.51 14.60 |
| APPLICATION OF FUND | | | | | |
| APPLICATION OF FUND Fixed Assets (Gross) | 14.60 | 14.60 | 14.60 | 14.60 | 14.60 |
| APPLICATION OF FUND Fixed Assets (Gross) Gross Dep. | 14.60 1.95 | 14.60 3.66 | 14.60 5.13 | 14.60 6.40 | 14.60 7.49 |
| APPLICATION OF FUND Fixed Assets (Gross) Gross Dep. Net Fixed Assets Current Assets | 14.60 1.95 | 14.60 3.66 | 14.60 5.13 | 14.60 6.40 | 14.60 7.49 |
| APPLICATION OF FUND Fixed Assets (Gross) Gross Dep. Net Fixed Assets | 14.60 1.95 12.65 | 14.60 3.66 10.94 | 14.60 5.13 9.47 | 14.60 6.40 8.20 | 14.60 7.49 7.11 |
| APPLICATION OF FUND Fixed Assets (Gross) Gross Dep. Net Fixed Assets Current Assets Sundry Debtors | 14.60 1.95 12.65 | 14.60 3.66 10.94 4.17 | 14.60 5.13 9.47 4.77 | 14.60 6.40 8.20 | 14.60 7.49 7.11 5.97 |
| APPLICATION OF FUND Fixed Assets (Gross) Gross Dep. Net Fixed Assets Current Assets Sundry Debtors Stock in Hand | 14.60 1.95 12.65 3.42 8.37 | 14.60 3.66 10.94 4.17 9.77 | 14.60 5.13 9.47 4.77 11.16 | 14.60 6.40 8.20 5.37 12.56 | 14.60 7.49 7.11 5.97 13.95 |

PROJECTED CASH FLOW STATEMENT

| PARTICULARS | IST YEAR | IIND YEAR III | IRD YEARIV | TH YEAR V | TH YEAR |
|-----------------------------|----------|---------------|------------|-----------|---------|
| | | | | | |
| SOURCES OF FUND | | | | | |
| Share Capital | 2.50 | - | | | |
| Reserve & Surplus | 6.38 | 8.44 | 11.38 | 14.16 | 16.78 |
| Depriciation & Exp. W/off | 1.95 | 1.71 | 1.47 | 1.27 | 1.09 |
| Increase in Cash Credit | 8.91 | - | - | - | - |
| Increase In Term Loan | 13.59 | - | - | - | - |
| Increase in Creditors | 1.89 | 0.32 | 0.32 | 0.32 | 0.32 |
| Increase in Provisions | 0.36 | 0.04 | 0.04 | 0.04 | 0.05 |
| TOTAL: | 35.58 | 10.50 | 13.20 | 15.79 | 18.23 |
| APPLICATION OF FUND | | | | | |
| Increase in Fixed Assets | 14.60 | - | _ | _ | _ |
| Increase in Stock | 8.37 | 1.40 | 1.40 | 1.40 | 1.40 |
| Increase in Debtors | 3.42 | 0.75 | 0.60 | 0.60 | 0.60 |
| Increase in Deposits & Adv | 2.50 | 0.25 | 0.28 | 0.30 | 0.33 |
| Repayment of Term Loan | _ | 3.40 | 3.40 | 3.40 | 2.80 |
| Taxation | - | 0.84 | 2.28 | 2.83 | 3.36 |
| TOTAL: | 28.89 | 6.64 | 7.94 | 8.53 | 8.48 |
| Opening Cash & Bank Balance | - | 6.69 | 10.55 | 15.81 | 23.07 |
| Add : Surplus | 6.69 | 3.86 | 5.26 | 7.26 | 9.75 |
| Closing Cash & Bank Balance | 6.69 | 10.55 | 15.81 | 23.07 | 32.83 |

PROJECTED PROFITABILITY STATEMENT

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|--------------------------------|----------|-----------|------------|-----------|----------|
| A) CALEC | | | | | |
| A) SALES Gross Sale | 102.60 | 125.10 | 143.10 | 161.10 | 179.10 |
| Gross Sale | 102.00 | 125.10 | 143.10 | 101.10 | 17 9.10 |
| Total (A) | 102.60 | 125.10 | 143.10 | 161.10 | 179.10 |
| B) COST OF SALES | | | | | |
| Raw Mateiral Consumed | 81.00 | 94.50 | 108.00 | 121.50 | 135.00 |
| Elecricity Expenses | 0.60 | 0.70 | 0.80 | 0.90 | 1.00 |
| Repair & Maintenance | - | 1.25 | 1.43 | 1.61 | 1.79 |
| Labour & Wages | 5.54 | 6.10 | 6.71 | 7.38 | 8.12 |
| Depriciation | 1.95 | 1.71 | 1.47 | 1.27 | 1.09 |
| Consumables and Other Expense | 2.05 | 2.50 | 2.86 | 3.22 | 3.58 |
| Cost of Production | 91.15 | 106.76 | 121.27 | 135.88 | 150.59 |
| | | | | | |
| Add: Opening Stock/WIP | - | 4.32 | 5.04 | 5.76 | 6.48 |
| Less: Closing Stock/WIP | 4.32 | 5.04 | 5.76 | 6.48 | 7.20 |
| | | | | | |
| Cost of Sales (B) | 86.83 | 106.04 | 120.55 | 135.16 | 149.87 |
| C) GROSS PROFIT (A-B) | 15.77 | 19.06 | 22.55 | 25.94 | 29.23 |
| c) GROSS TROTTI (II 2) | 15% | 15% | | 16% | 16% |
| D) Bank Interest (Term Loan) | 1.17 | 1.42 | 1.03 | 0.63 | 0.25 |
| Bank Interest (C.C. Limit) | 0.89 | 0.89 | 0.89 | 0.89 | 0.89 |
| E) Salary to Staff | 5.28 | 5.81 | 6.39 | 7.03 | 7.73 |
| F) Selling & Adm Expenses Exp. | 2.05 | 2.50 | 2.86 | 3.22 | 3.58 |
| 1) Seming & Ham Expenses Exp. | 2.00 | 2.50 | 2.00 | 0.22 | 0.00 |
| TOTAL (D+E) | 9.40 | 10.62 | 11.17 | 11.78 | 12.46 |
| H) NET PROFIT | 6.38 | 8.44 | 11.38 | 14.16 | 16.78 |
| I) Taxation | - | 0.84 | 2.28 | 2.83 | 3.36 |
| J) PROFIT (After Tax) | 6.38 | 7.60 | 9.10 | 11.33 | 13.42 |
| | | | | | |

COMPUTATION OF MANUFACTURING OF ROASTED PEANUTS

Items to be Manufactured

Roasted Peanuts

| Manufacturing Capacity per day | - | 0.50 | MT |
|--------------------------------|---|-------------|-----|
| | - | | |
| No. of Working Hour | | 8 | |
| | | | |
| No of Working Days per month | | 25 | |
| | | | |
| No. of Working Day per annum | | 300 | |
| | | | |
| Total Production per Annum | | 150.00 | MT |
| | | | |
| Year | | Capacity | MT |
| | | Utilisation | |
| IST YEAR | | 60% | 90 |
| | | | |
| IIND YEAR | | 70% | 105 |
| IIIRD YEAR | | 80% | 120 |
| IVTH YEAR | | 90% | 135 |
| VTH YEAR | | 100% | 150 |
| | | | l |

COMPUTATION OF RAW MATERIAL

| Item Name | | Quantity of | Recovery | Unit Rate of | Total Cost |
|------------|------|--------------|----------------|--------------|------------------|
| | | Raw Material | | /MT | Per Annum (100%) |
| | | MT | | | |
| Groundnuts | 100% | 150.00 | 90% | 90,000.00 | 135.00 |
| | • | • | • | • | |
| | | | | | |
| | | | | | |
| | | | Total (Rounded | off in lacs) | 135.00 |

Annual Consumption cost (In Lacs) 135.00

| Raw Material Consumed | Capacity Utilisation | Amount (Rs.) |
|-----------------------|-------------------------|--------------|
| IST YEAR | 60% | 81.00 |
| IIND YEAR | 70% | 94.50 |
| IIIRD YEAR | 80% | 108.00 |
| IVTH YEAR | 90% | 121.50 |
| VTH YEAR | 100% | 135.00 |

COMPUTATION OF CLOSING STOCK & WORKING CAPITAL

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|-----------------------|----------|-----------|------------|-----------|----------|
| | | | | | |
| | | | | | |
| Finished Goods | | | | | |
| (15 Days requirement) | 4.32 | 5.04 | 5.76 | 6.48 | 7.20 |
| Raw Material | | | | | |
| (15 Days requirement) | 4.05 | 4.73 | 5.40 | 6.08 | 6.75 |
| | | | | | |
| | | | | | |
| Closing Stock | 8.37 | 9.77 | 11.16 | 12.56 | 13.95 |

COMPUTATION OF WORKING CAPITAL REQUIREMENT

| Particulars | | Total |
|-----------------------------|-------|--------|
| | | Amount |
| Stock in Hand | | 8.37 |
| | | |
| Sundry Debtors | | 3.42 |
| | Total | 11.79 |
| Sundry Creditors | | 1.89 |
| | | |
| Working Capital Requirement | | 9.90 |
| | | |
| Margin | | 0.99 |
| | | |
| Working Capital Finance | | 8.91 |

BREAK UP OF LABOUR

| Particulars | Wages | No of | Total |
|---|-----------|-----------|-----------|
| | Per Month | Employees | Salary |
| | | | |
| Skilled Worker | 9,000.00 | 2 | 18,000.00 |
| Unskilled Worker | 6,000.00 | 4 | 24,000.00 |
| | | | |
| | | | |
| | | | 42,000.00 |
| Add: 10% Fringe Benefit | | | 4,200.00 |
| Total Labour Cost Per Month | | | 46,200.00 |
| Total Labour Cost for the year (In Rs. Lakhs) | | 6 | 5.54 |

BREAK UP OF SALARY

| Particulars | Salary | No of | Total |
|--|-----------|-----------|-----------|
| | Per Month | Employees | Salary |
| Manager | 12,000.00 | 1 | 12,000.00 |
| Accountant | 8,000.00 | 1 | 8,000.00 |
| Sales | 10,000.00 | 2 | 20,000.00 |
| Total Salary Per Month | | | 40,000.00 |
| | | | |
| Add: 10% Fringe Benefit | | | 4,000.00 |
| Total Salary for the month | | | 44,000.00 |
| | | | |
| Total Salary for the year (In Rs. Lakhs) | | 4 | 5.28 |

COMPUTATION OF DEPRECIATION

| | | | Plant & | | |
|---------------------------|--------|---------------|-----------|-----------|-------|
| Description | Land | Building/shed | Machinery | Furniture | TOTAL |
| | | | | | |
| | | | | | |
| Rate of Depreciation | | 10.00% | 15.00% | 10.00% | |
| Opening Balance | Leased | - | _ | - | |
| Addition | - | 3.50 | 10.45 | 0.65 | 14.60 |
| | 1 | 3.50 | 10.45 | 0.65 | 14.60 |
| Less : Depreciation | - | 0.35 | 1.57 | 0.03 | 1.95 |
| WDV at end of Ist year | - | 3.15 | 8.88 | 0.62 | 12.65 |
| Additions During The Year | - | - | - | - | - |
| _ | - | 3.15 | 8.88 | 0.62 | 12.65 |
| Less : Depreciation | - | 0.32 | 1.33 | 0.06 | 1.71 |
| WDV at end of IInd Year | - | 2.84 | 7.55 | 0.56 | 10.94 |
| Additions During The Year | _ | - | - | - | - |
| | - | 2.84 | 7.55 | 0.56 | 10.94 |
| Less : Depreciation | - | 0.28 | 1.13 | 0.06 | 1.47 |
| WDV at end of IIIrd year | - | 2.55 | 6.42 | 0.50 | 9.47 |
| Additions During The Year | - | - | - | - | - |
| | - | 2.55 | 6.42 | 0.50 | 9.47 |
| Less : Depreciation | - | 0.26 | 0.96 | 0.05 | 1.27 |
| WDV at end of IV year | _ | 2.30 | 5.45 | 0.45 | 8.20 |
| Additions During The Year | - | - | - | - | - |
| | - | 2.30 | 5.45 | 0.45 | 8.20 |
| Less : Depreciation | - | 0.23 | 0.82 | 0.05 | 1.09 |
| WDV at end of Vth year | _ | 2.07 | 4.64 | 0.41 | 7.11 |

| Year | Particulars | Amount | Addition | Total | Interest | Repayment | Cl Balance |
|------------|------------------|--------|----------|-------|----------|-----------|------------|
| IST YEAR | On oning Palance | | | | | | |
| ISI IEAK | Opening Balance | | 44.50 | 40.00 | | | 40.50 |
| | Ist Quarter | - | 13.59 | 13.59 | - | - | 13.59 |
| | Iind Quarter | 13.59 | - | 13.59 | 0.39 | - | 13.59 |
| | IIIrd Quarter | 13.59 | - | 13.59 | 0.39 | - | 13.59 |
| | Ivth Quarter | 13.59 | - | 13.59 | 0.39 | - | 13.59 |
| IIND VEAD | O : P 1 | | | | 1.17 | - | |
| IIND YEAR | Opening Balance | 40.50 | | 40.50 | 0.20 | 2.05 | 40.74 |
| | Ist Quarter | 13.59 | - | 13.59 | 0.39 | 0.85 | 12.74 |
| | Iind Quarter | 12.74 | - | 12.74 | 0.37 | 0.85 | 11.89 |
| | IIIrd Quarter | 11.89 | - | 11.89 | 0.34 | 0.85 | 11.04 |
| | Ivth Quarter | 11.04 | | 11.04 | 0.32 | 0.85 | 10.19 |
| | | | | | 1.42 | 3.40 | |
| IIIRD YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 10.19 | - | 10.19 | 0.29 | 0.85 | 9.34 |
| | Iind Quarter | 9.34 | - | 9.34 | 0.27 | 0.85 | 8.49 |
| | IIIrd Quarter | 8.49 | - | 8.49 | 0.24 | 0.85 | 7.64 |
| | Ivth Quarter | 7.64 | | 7.64 | 0.22 | 0.85 | 6.80 |
| | | | | | 1.03 | 3.40 | |
| IVTH YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 6.80 | - | 6.80 | 0.20 | 0.85 | 5.95 |
| | Iind Quarter | 5.95 | - | 5.95 | 0.17 | 0.85 | 5.10 |
| | IIIrd Quarter | 5.10 | - | 5.10 | 0.15 | 0.85 | 4.25 |
| | Ivth Quarter | 4.25 | | 4.25 | 0.12 | 0.85 | 3.40 |
| | | | | | 0.63 | 3.40 | |
| VTH YEAR | Opening Balance | | | | | | |
| | Ist Quarter | 3.40 | - | 3.40 | 0.10 | 0.85 | 2.55 |
| | Iind Quarter | 2.55 | - | 2.55 | 0.07 | 0.85 | 1.70 |
| | IIIrd Quarter | 1.70 | - | 1.70 | 0.05 | 0.55 | 1.15 |
| | Ivth Quarter | 1.15 | | 1.15 | 0.03 | 0.55 | 0.60 |
| | | | | | 0.25 | 2.80 | |

CALCULATION OF D.S.C.R

| PARTICULARS | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|-------------------------|----------|-----------|------------|-----------|----------|
| | | | | | |
| | | | | | |
| | | | | | |
| CASH ACCRUALS | 8.33 | 9.31 | 10.57 | 12.60 | 14.52 |
| | | | | | |
| Interest on Term Loan | 1.17 | 1.42 | 1.03 | 0.63 | 0.25 |
| | | | | | |
| Total | 9.50 | 10.72 | 11.60 | 13.23 | 14.77 |
| | | | | | |
| <u>REPAYMENT</u> | | | | | |
| Instalment of Term Loan | 3.40 | 3.40 | 3.40 | 2.80 | 2.80 |
| Interest on Term Loan | 1.17 | 1.42 | 1.03 | 0.63 | 0.25 |
| | | | | | |
| Total | 4.57 | 4.81 | 4.42 | 3.43 | 3.05 |
| | | | | | |
| DEBT SERVICE COVERAGE R | 2.08 | 2.23 | 2.62 | 3.85 | 4.84 |
| | | | | | |
| AVERAGE D.S.C.R. | | | 3.12 | | |

| COMPUTATION OF SALE | |
|---------------------|--|
| | |

| Particulars | IST YEAR | IIND YEAR | IIIRD YEAR | IVTH YEAR | VTH YEAR |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| | | | | | |
| | | | | | |
| Op Stock | - | 4.50 | 5.25 | 6.00 | 6.75 |
| | | | | | |
| Production | 90.00 | 105.00 | 120.00 | 135.00 | 150.00 |
| | | | | | |
| | 90.00 | 109.50 | 125.25 | 141.00 | 156.75 |
| Less : Closing Stock | 4.50 | 5.25 | 6.00 | 6.75 | 7.50 |
| Net Sale | 85.50 | 104.25 | 119.25 | 134.25 | 149.25 |
| Sale Price per MT | 1,20,000.00 | 1,20,000.00 | 1,20,000.00 | 1,20,000.00 | 1,20,000.00 |
| Sale (in Lacs) | 102.60 | 125.10 | 143.10 | 161.10 | 179.10 |
| Sale (III Lacs) | 102.00 | 125.10 | 143,10 | 101.10 | 179.10 |
| | | | | | |
| | | | | | |

COMPUTATION OF ELECTRICITY

| CONTROL OF EEEE THE CITE | | | |
|-------------------------------------|----------|--------|--------------|
| (A) POWER CONNECTION | | | |
| | | | |
| Total Working Hour per day | Hours | 8 | |
| Electric Load Required | HP | 7 | |
| Load Factor | | 0.7460 | |
| Electricity Charges | per unit | 8.00 | |
| Total Working Days | | 300 | |
| Electricity Charges (8 Hrs Per day) | | | ####### |
| Add : Minimim Charges (@ 10%) | | | |
| (B) D.G. SET | | | |
| No. of Working Days | | 300 | days |
| No of Working Hours | | - | Hour per day |
| Total no of Hour | | - | |
| Diesel Consumption per Hour | | 8 | |
| Total Consumption of Diesel | | - | |
| Cost of Diesel | | 65.00 | Rs. /Ltr |
| Total cost of Diesel | | - | |
| Add: Lube Cost @15% | | - | |
| Total | | - | |
| Total cost of Power & Fuel at 100% | | | 1.00 |
| Year | Capacity | | Amount |
| | | | (in Lacs) |
| IST YEAR | 60% | | 0.60 |
| IIND YEAR | 70% | | 0.70 |
| IIIRD YEAR | 80% | | 0.80 |
| IVTH YEAR | 90% | | 0.90 |
| VTH YEAR | 100% | | 1.00 |
| | | | |

BREAK EVEN POINT ANALYSIS

| Year | I | II | III | IV | V |
|---|--------|--------|--------|--------|--------|
| | | | | | |
| Net Sales & Other Income | 102.60 | 125.10 | 143.10 | 161.10 | 179.10 |
| Less : Op. WIP Goods | - | 4.32 | 5.04 | 5.76 | 6.48 |
| Add : Cl. WIP Goods | 4.32 | 5.04 | 5.76 | 6.48 | 7.20 |
| | | | | | |
| Total Sales | 106.92 | 125.82 | 143.82 | 161.82 | 179.82 |
| Verdeble 0 Comit Verdeble 5 | | | | | |
| Variable & Semi Variable Exp. | | | | | |
| Raw Material & Tax | 81.00 | 94.50 | 108.00 | 121.50 | 135.00 |
| Electricity Exp/Coal Consumption at 85% | 0.51 | 0.60 | 0.68 | 0.77 | 0.85 |
| Manufacturing Expenses 80% | 1.64 | 3.00 | 3.43 | 3.87 | 4.30 |
| Wages & Salary at 60% | 6.49 | 7.14 | 7.86 | 8.64 | 9.51 |
| Selling & adminstrative Expenses 80% | 1.64 | 2.00 | 2.29 | 2.58 | 2.87 |
| Intt. On Working Capital Loan | 0.89 | 0.89 | 0.89 | 0.89 | 0.89 |
| Total Variable & Semi Variable Exp | 92.18 | 108.14 | 123.16 | 138.25 | 153.42 |
| Contribution | 14.74 | 17.68 | 20.66 | 23.57 | 26.40 |
| | | | | | |
| Fixed & Semi Fixed Expenses | | | | | |
| | | | | | |
| Manufacturing Expenses 20% | 0.41 | 0.75 | 0.86 | 0.97 | 1.07 |
| Electricity Exp/Coal Consumption at 15% | 0.09 | 0.11 | 0.12 | 0.14 | 0.15 |
| Wages & Salary at 40% | 4.33 | 4.76 | 5.24 | 5.76 | 6.34 |
| Interest on Term Loan | 1.17 | 1.42 | 1.03 | 0.63 | 0.25 |
| Depreciation | 1.95 | 1.71 | 1.47 | 1.27 | 1.09 |
| Selling & adminstrative Expenses 20% | 0.41 | 0.50 | 0.57 | 0.64 | 0.72 |
| Total Fixed Expenses | 8.36 | 9.24 | 9.29 | 9.41 | 9.63 |
| | | | | | _ |
| Capacity Utilization | 60% | 70% | 80% | 90% | 100% |
| OPERATING PROFIT | 6.38 | 8.44 | 11.38 | 14.16 | 16.78 |
| BREAK EVEN POINT | 34% | 37% | 36% | 36% | 36% |
| BREAK EVEN SALES | 60.66 | 65.77 | 64.64 | 64.61 | 65.56 |

PLANT & MACHINERY

| PARTICULARS | QTY. | RATE | AMOUNT IN RS. |
|--------------------------------------|------|-----------|---------------|
| | | | |
| Cutting Machine | 1 | 135000.00 | 135000.00 |
| Roasting/Flavouring Machine | 1 | 105000.00 | 105000.00 |
| Dryer | 1 | 140000.00 | 140000.00 |
| Conveyor Belt | 1 | 150000.00 | 150000.00 |
| Separator and Peeling Machine | 1 | 165000.00 | 165000.00 |
| Packing, Filling and Sealing Machine | 1 | 200000.00 | 200000.00 |
| Weighing Scale | 2 | 10000.00 | 20000.00 |
| Material Handling Equipment | LS | 80,000.00 | 80,000.00 |
| Misc. Tools | LS | 50,000.00 | 50,000.00 |
| Total | | | 10,45,000.00 |



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