#### **PROJECT REPORT**

Of

#### SHAMPOO MANUFACTURING UNIT

# PURPOSE OF THE DOCUMENT

This particular pre-feasibility is regarding Shampoo Unit.

The objective of the pre-feasibility report is primarily to facilitate potential entrepreneurs in project identification for investment and in order to serve his objective; the document covers various aspects of the project concept development, start-up, marketing, finance and management.

[We can modify the project capacity and project cost as per your requirement. We can also prepare project report on any subject as per your requirement.]



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#### SHAMPOO MANUFACTURING UNIT

# **Introduction**

Shampoo is a hair care product, typically in the form of a viscous liquid, which is used for cleaning hair. Less commonly, shampoo is available in bar form, like a bar of soap. Shampoo is used by applying it to wet hair, massaging the product into the hair, and then rinsing it out. Some users may follow a shampooing with the use of hair conditioner.

# **Uses of Shampoo**

The typical reason of using shampoo is to remove the unwanted build-up of sebum in the hair without stripping out so much as to make hair unmanageable.

### **Formulation**

Shampoo is generally made by combining a surfactant, most often sodium lauryl sulfate or sodium laureth sulfate, with a co-surfactant, most often cocamidopropyl betaine in water. The sulphate ingredient act as a surfactant essentially heavy duty soap that makes it easier to trap oil and grease.

Specialty shampoos are marketed to people with dandruff, colortreated hair, gluten or wheat allergies, an interest in using an organic product, and infants and young children ("baby shampoo" is less irritating). There are also shampoos intended for animals that may contain insecticides or other medications to treat skin conditions or parasite infestations such as fleas.

### **Ingredients**

Main ingredient of shampoo is surfactant. Other essential ingredients include salt (sodium chloride), which is used to adjust the viscosity, a preservative and fragrances.

# **Qualities of Shampoo**

- pleasing foam
- Ease of rinsing
- Minimal skin and eye irritation
- Thick or creamy feeling
- Pleasant fragrance
- low toxicity
- good biodegradability
- slight acidity (pH less than 7)
- no damage to hair
- repair of damage already done to hair

Many shampoos are pearlescent. This effect is achieved by the addition of tiny flakes of suitable materials, e.g. glycol distearate, chemically derived from stearic acid, which may have either animal or vegetable origins.

# **Description of Shampoo Machine**

Machinery for Shampoo Unit includes the following:

- Mixer tank
- Filler Machine

Shampoo Machines are used to produce Liquid Shampoo substance from the raw material. With the help of this machine the work of mixing, formulation & packaging completes in a very short span.

### **Shampoo Market Analysis**

Global Shampoo Market is segmented by Product Type (Standard Shampoo, Anti-Dandruff Shampoo, Kids Shampoo, Medicated Shampoo and Others), Distribution Channel

(Supermarkets/Hypermarkets, Specialist Retailers, Convenience Stores, Drug Stores and Pharmacies, Online Stores and Others), and Geography.

Indians have evolved from a time where "champi" was the sole mean of haircare. Today, a plethora of options are available from shampoos and conditioners to hair dyes, serums and hair colours. According to AC Nielson, the Indian shampoo industry is estimated at INR14 billion and is growing at an average rate of 20% per annum.

The shampoo industry is divided on two basic platforms – cosmetic (shine, health and strength), herbal and anti-dandruff. The anti-dandruff segment that grows at 10-20% annually is the fastest growing segment.

### **Shampoo Manufacturing Process**

The manufacturing process can be broken down into two steps. First a large batch of shampoo is made, and then the batch is packaged in individual bottles.

# Compounding

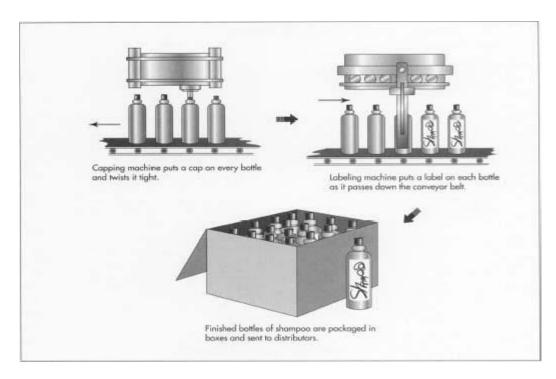
- Large batches of shampoo are made in a designated area of the manufacturing plant. They are poured into the batch tank and thoroughly mixed.
- Depending on the formula, these batches can be heated and cooled as necessary to help the raw materials combine more quickly.
- Add all the ingredients In the proportionate ratio.

# **Quality control check**

- After all the ingredients are added to the batch, a sample is taken to the Quality Control (QC) lab for testing.
- After a batch is approved by QC, it is pumped out of the main batch tank into a holding tank where it can be stored until the filling lines are ready. From the holding tank it gets pumped into the filler.

# **Filling**

- At the start of the filling line, empty bottles are put in a large bin called a hopper. Here, the bottles are physically manipulated until they are correctly oriented and standing upright.
- From here the bottles move to the capping machine. Much like the bin that holds the empty bottles, the caps are also put in a hopper and then correctly aligned. As the bottles move by the caps are put on and twisted tight.
- Packaging of Goods



# Machinery & Equipment's required:

| Name                       | Cost     |
|----------------------------|----------|
| Mixer Tank                 | 200000   |
| Filler & packaging Machine | 50000    |
| Total                      | 2,50,000 |

Cost of the machine is exclusive of GST & value of the machine varies with the change in batch size.

### Land &Building required:

Land required 600 Square Feet (approx.)

Approximate rent for the same is 12000.

### **Labour Requirement:**

3-4 Manpower is required for the Shampoo unit.

Includes:

- 1 skilled Labour
- 2-3 Unskilled Labour

#### **Raw Material Requirement of Shampoo**

- ❖ SLES
- **❖** Glycerine
- **❖ Vitamin Oil**
- ◆ TA
- ❖ Aloe Gel
- DM Water
- Perfume
- ❖ Colour

Average raw material cost per Litre: Rs. 50 -55

# **Shampoo Unit License &registration**

#### For Proprietor:

- Obtain the GST registration.
- Fire/ Pollution Registration as required.
- Choice of a Brand Name of the product and secure the name with Trademark if required.

# **Implementation Schedule**

| S.N. | Activity   | Time Required (in Months) |
|------|--|---------------------------|
| 1    | Acquisition Of premises                                      | 1                         |
| 2    | Construction (if Applicable)                                 | 1- 2 Months               |
| 3    | Procurement & installation of Plant & Machinery              | 1                         |
| 4    | Arrangement of Finance                                       | 1                         |
| 5    | Requirement of required Manpower                             | 1                         |
|      | Total time Required (some activities shall run concurrently) | 2-3 Months                |

# **Conclusion:**

After completion of manufacturing process, product is ready to sell in the market. This machine can be installed with low investment & one can earn a good Margin of profit by doing this business.

#### **PROJECT AT A GLANCE**

Name of the Entreprenuer 1 XX 2 Constitution (legal Status) : xx

3 Father's/Spouce's Name Xx

Unit Address

Taluk/Block:  $\mathbf{X}\mathbf{X}$ District: XX

Pin:

: **XX** E-Mail Mobile XX

5 Product and By Product : chalk

Name of the project / business

activity proposed:

7 Cost of Project **Rs.** 3.45

**Means of Finance** 

Term Loan Rs. 3.11 Lacs

25% of 3.45 Lacs

**KVIC Margin Money Rs.** (0.86Lacs)

Own Capital Rs. 1.35 Lacs

Debt Service Coverage Ratio 9

**10** Pay Back Period 4 years 3 month

**Project Implementation Period** 11 6 months

12 Employment

5 KW connection **13** Power Requirement

SLES, Glycrin, TA, Aloe

**14** Major Raw materials Gel, SLCL oil

**Estimated Annual Sales Turnover** 137.5 Lacs (at 50%

**15** capacity)

Detailed Cost of Project & Means of

**16** Finance

**COST OF PROJECT** 

(Rs. In Lacs)

| Particulars                         | Amount |  |
|-------------------------------------|--------|--|
| Land<br>Building & Civil<br>Work    | -      |  |
| Plant &<br>Machinery<br>Furniture & | 2.95   |  |
| Fixtures                            | 0.50   |  |
| Pre-operative Exper                 | ses    |  |

| Contingencies<br>Working Capital |       |
|----------------------------------|-------|
| Requirement                      | 10.00 |
| Total                            | 13.45 |

#### **MEANS OF FINANCE**

| Particulars               | Amount                      |
|---------------------------|-----------------------------|
| Own Contribution          | 1.35                        |
| Bank Finance              | 3.11                        |
| working capital from bank | 9.00                        |
| Total                     | 13.45                       |
| KVIC Margin<br>Monery     | (25% of 3.45) Rs.<br>86,250 |

#### FINANCIAL ASSISTANCE REQUIRED

Term Loan of Rs. 3.11 Lacs and Working Capital limit of Rs. 9 Lacs

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|------------|----|----|---|
| PRO        | JE | EC | T |

| PARTICULARS                                      | AMOUNT | AMOUNT | AMOUNT |
|--|--------|--------|--------|
|  |        | 10.00% | 90.00% |
| Building Civil Work                              |        |        |        |
| Plant & Machinery Furniture & Fixtures and Other | 2.95   | 0.30   | 2.66   |
| Assets   | 0.50   | 0.05   | 0.45   |
| Working capital                                  | 10.00  | 1.00   | 9.00   |
| Total  | 13.45  | 1.45   | 12.11  |

MEANS OF FINANCE

| PARTICULARS           | AMOUNT |
|-----------------------|--------|
| Own Contribution      | 1.35   |
| Bank Loan             | 3.11   |
| Working capital Limit | 9.00   |
| Total                 | 13.45  |

#### COMPUTATION OF PRODUCTION OF SHAMPOO

#### Items to be Manufactured

Shampoo

machine capacity per day

machine capacity per annum

240000Liter

One bottle consists

200.00

MI

Total Bottles

1,200,000

Bottle

| Production of shamp | 000      |         |
|---------------------|----------|---------|
| Production          | Capacity | Bottle  |
| 1st year            | 50%      | 600,000 |
| 2nd year            | 55%      | 660,000 |
| 3rd year            | 60%      | 720,000 |
| 4th year            | 65%      | 780,000 |
| 5th year            | 70%      | 840,000 |

| Raw Material Cost |             |                |               |  |  |
|-------------------|-------------|----------------|---------------|--|--|
| Year              | Capacity    | Rate per Liter | Amount        |  |  |
|                   | Utilisation |                | (Rs. in lacs) |  |  |
| 1st year          | 50%         | 52.00          | 62.40         |  |  |
| 2nd year          | 55%         | 52.00          | 68.64         |  |  |
| 3rd year          | 60%         | 53.00          | 76.32         |  |  |
| 4th year          | 65%         | 54.00          | 84.24         |  |  |
| 5th year          | 70%         | 55.00          | 92.40         |  |  |

| Sottle Charges Raw |         |                    |                         |
|--------------------|---------|--------------------|-------------------------|
| Material           | Bottle  | Rate per<br>Bottle | Amount<br>(Rs. in lacs) |
| 1st year           | 600,000 | 10.00              | 60.00                   |
| 2nd year           | 660,000 | 10.00              | 66.00                   |
| 3rd year           | 720,000 | 11.00              | 79.20                   |
| 4th year           | 780,000 | 12.00              | 93.60                   |
| 5th year           | 840,000 | 13.00              | 109.20                  |

| COMPUTATION OF SALE   |          |          |          |          |          |
|-----------------------|----------|----------|----------|----------|----------|
| Particulars           | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| Op Stock              | -        | 50,000   | 55,000   | 60,000   | 65,000   |
| Production            | 600,000  | 660,000  | 720,000  | 780,000  | 840,000  |
| Less : Closing Stock  | 50,000   | 55,000   | 60,000   | 65,000   | 70,000   |
| Net Sale              | 550,000  | 655,000  | 715,000  | 775,000  | 835,000  |
| sale price per Bottle | 25.00    | 25.00    | 26.00    | 27.00    | 28.00    |
| Sales (in Lacs)       | 137.50   | 163.75   | 185.90   | 209.25   | 233.80   |

| BREAK UP OF LABOUR CHARGE   | <u>S</u>  |           |        |
|-----------------------------|-----------|-----------|--------|
| Particulars                 | Wages     | No of     | Total  |
|                             | Per Month | Employees | Salary |
| Skilled                     | 12000     | 1         | 12000  |
| Unskilled                   | 10000     | 2         | 20000  |
| Total Salary Per Month      |           |           | 32000  |
| Total Annual Labour Charges | (in Lacs) |           | 3.84   |

| Particulars            | Wages     | No of     | Total  |
|------------------------|-----------|-----------|--------|
|                        | Per Month | Employees | Salary |
| Accountant             | 12000     | 1         | 12000  |
| chemical engineer      | 30000     | 1         | 30000  |
| Helper                 | 7000      | 2         | 14000  |
| Total Salary Per Month |           |           | 56000  |

| Utility Charges at 100% capacity (per month) |       |             |  |  |
|--|-------|-------------|--|--|
| Particulars                                  | value | Description |  |  |
| Power connection required                    | 5     | KWH         |  |  |
| consumption per day                          | 40    | Units       |  |  |
| Consumption per month                        | 1000  | Units       |  |  |
| Rate per Unit                                | 7     | Rs.         |  |  |
| power Bill per month                         | 7000  | Rs.         |  |  |

| PARTICULARS  Capacity Utilisation %  SALES | 1st year<br>50% | 2nd year<br>55% | 3rd year | 4th year | 5th year |
|--|-----------------|-----------------|----------|----------|----------|
|  | 50%             | 55%             |          |          |          |
| SALES                                      |                 |                 | 60%      | 65%      | 70%      |
| <u> </u>                                   |                 |                 |          |          |          |
| Gross Sale                                 |                 |                 |          |          |          |
| Shampoo                                    | 137.50          | 163.75          | 185.90   | 209.25   | 233.80   |
|  |                 |                 |          |          |          |
| Total                                      | 137.50          | 163.75          | 185.90   | 209.25   | 233.80   |
| COST OF SALES                              |                 |                 |          |          |          |
| Raw Mateiral Consumed                      | 62.40           | 68.64           | 76.32    | 84.24    | 92.40    |
| Elecricity Expenses                        | 0.84            | 0.92            | 1.02     | 1.12     | 1.23     |
| Depriciation                               | 0.49            | 0.42            | 0.36     | 0.31     | 0.26     |
| Consumables                                | 4.13            | 4.91            | 5.58     | 6.28     | 7.01     |
| Repair & maintennace                       | 2.06            | 2.46            | 2.79     | 3.14     | 3.51     |
| other direct expenses                      | 2.75            | 1.15            | 1.30     | 1.46     | 1.64     |
| Bottle charges                             | 60.00           | 66.00           | 79.20    | 93.60    | 109.20   |
| Cost of Production                         | 132.67          | 144.50          | 166.56   | 190.15   | 215.25   |
| Add: Opening Stock /WIP                    | -               | 11.06           | 12.04    | 13.88    | 15.85    |
| Less: Closing Stock /WIP                   | 11.06           | 12.04           | 13.88    | 15.85    | 17.94    |
| Cost of Sales                              | 121.61          | 143.51          | 164.72   | 188.18   | 213.16   |
| GROSS PROFIT                               | 15.89           | 20.24           | 21.18    | 21.07    | 20.64    |
| Gross Profit %                             | 12%             | 12%             | 11%      | 10%      | 9%       |
| salary to staff                            | 6.72            | 7.39            | 8.13     | 8.94     | 9.84     |
| Interest on Term Loan                      | 0.31            | 0.28            | 0.21     | 0.15     | 0.00     |
| Interest on working Capital                | 0.99            | 0.99            | 0.99     | 0.99     | 0.99     |
| Rent                                       | 1.44            | 1.58            | 1.74     | 1.92     | 2.11     |
| Selling & adm Exp                          | 5.50            | 8.19            | 7.44     | 6.28     | 4.68     |

| TOTAL              | 14.96 | 18.43 | 18.51 | 18.27 | 17.61 |
|--------------------|-------|-------|-------|-------|-------|
| NET PROFIT         | 0.93  | 1.80  | 2.66  | 2.79  | 3.03  |
| Taxation           |       |       |       |       | -     |
| PROFIT (After Tax) | 0.93  | 1.80  | 2.66  | 2.79  | 3.03  |

| PRO. | <u>JECTED</u> | <b>BALANCE</b> | SHEET |
|------|---------------|----------------|-------|
|      |               |                |       |

| PARTICULARS             | 1st year | 2nd year | 3rd year | 4th year | 5th year |
|-------------------------|----------|----------|----------|----------|----------|
| Liabilities             |          |          |          |          |          |
| Capital                 |          |          |          |          |          |
| opening balance         |          | 2.27     | 3.58     | 5.54     | 7.54     |
| Add:- Own Capital       | 1.35     |          |          |          |          |
| Add:- Retained Profit   | 0.93     | 1.80     | 2.66     | 2.79     | 3.03     |
| Less:- Drawings         | -        | 0.50     | 0.70     | 0.80     | 1.00     |
| Closing Blance          | 2.27     | 3.58     | 5.54     | 7.54     | 9.56     |
| Subsidy Reserve         | 0.86     | 0.86     | 0.86     | -        | -        |
| Term Loan               | 2.81     | 2.21     | 1.61     | 0.15     | -        |
| Working Capital Limit   | 9.00     | 9.00     | 9.00     | 9.00     | 9.00     |
| Sundry Creditors        | 3.12     | 3.20     | 3.82     | 4.21     | 4.62     |
| Provisions & Other Liab | 0.30     | 0.40     | 0.55     | 0.66     | 0.83     |
| TOTAL:                  | 18.36    | 19.25    | 21.37    | 21.55    | 24.01    |
| Assets                  |          |          |          |          |          |
| Fixed Assets (Gross)    | 3.45     | 3.45     | 3.45     | 3.45     | 3.45     |
| Gross Dep.              | 0.49     | 0.91     | 1.27     | 1.58     | 1.85     |
| Net Fixed Assets        | 2.96     | 2.54     | 2.18     | 1.87     | 1.60     |
| FD of Subsidy           | 0.86     | 0.86     | 0.86     |          |          |
| Current Assets          |          |          |          |          |          |
| Sundry Debtors          | 1.72     | 1.91     | 1.94     | 2.18     | 2.44     |
| Stock in Hand           | 11.84    | 12.90    | 14.83    | 16.90    | 19.09    |
| Cash and Bank           | 0.99     | 1.04     | 1.57     | 0.61     | 0.92     |
| TOTAL:                  | 18.36    | 19.25    | 21.37    | 21.55    | 24.01    |

| PROJECTED CASH FLOW STAT         | EMENT    |          |          |          |          |
|----------------------------------|----------|----------|----------|----------|----------|
|                                  |          |          |          |          |          |
| PARTICULARS                      | 1st year | 2nd year | 3rd year | 4th year | 5th year |
| SOURCES OF FUND                  |          |          |          |          |          |
| Own Margin                       | 1.35     |          |          |          |          |
| Net Profit                       | 0.93     | 1.80     | 2.66     | 2.79     | 3.03     |
| Depriciation & Exp. W/off        | 0.49     | 0.42     | 0.36     | 0.31     | 0.26     |
| Increase in Cash Credit          | 9.00     | -        | -        | -        | -        |
| Increase In Term Loan            | 3.11     | -        | -        | -        | -        |
| Increase in Creditors            | 3.12     | 0.08     | 0.61     | 0.40     | 0.41     |
| Increase in Provisions & Oth lib | 0.30     | 0.10     | 0.15     | 0.11     | 0.17     |
| increase in subsidy              | 0.86     |          |          |          |          |
| TOTAL:                           | 19.15    | 2.41     | 3.79     | 3.61     | 3.86     |
| APPLICATION OF FUND              |          |          |          |          |          |
| Increase in Fixed Assets         | 3.45     |          |          |          |          |
| Increase in Stock                | 11.84    | 1.06     | 1.93     | 2.06     | 2.19     |
| Increase in Debtors              | 1.72     | 0.19     | 0.03     | 0.24     | 0.26     |
| Repayment of Term Loan           | 0.30     | 0.60     | 0.60     | 1.46     | 0.10     |
| Increase in FD                   | 0.86     | -        | -        | -        |          |
| Drawings                         | -        | 0.50     | 0.70     | 0.80     | 1.00     |
| Taxation                         | -        | -        | -        | -        | -        |
| TOTAL:                           | 18.16    | 2.36     | 3.26     | 4.57     | 3.55     |
|                                  |          |          |          |          |          |
| Opening Cash & Bank Balance      | -        | 0.99     | 1.04     | 1.57     | 0.61     |
| Add : Surplus                    | 0.99     | 0.05     | 0.53     | (0.96)   | 0.31     |
| Closing Cash & Bank Balance      | 0.99     | 1.04     | 1.57     | 0.61     | 0.92     |

| PARTICULARS    | 1st year | 2nd year | 3rd year | 4th year | 5th year |  |  |
|----------------|----------|----------|----------|----------|----------|--|--|
| Finished Goods | 11       |          |          |          |          |  |  |
|                | 11.06    | 12.04    | 13.88    | 15.85    | 17.94    |  |  |
| Raw Material   |          |          |          |          |          |  |  |
|                | 0.78     | 0.86     | 0.95     | 1.05     | 1.16     |  |  |
| Closing Stock  | 11.84    | 12.90    | 14.83    | 16.90    | 19.09    |  |  |

| Amount | Own                                  | Margin                                       | Bank Fina                                       | nce   |
|--------|--------------------------------------|--|---|---|
| 11.84  |                                      |  |   |   |
| 3.12   |                                      |  |   |   |
| 8.72   | 10%                                  | 0.87   | 90%   | 7.84  |
| 1.72   | 10%                                  | 0.17   | 90%   | 1.55  |
| 10.43  |                                      | 1.04   |   | 9.39  |
|        | 11.84<br>3.12<br><b>8.72</b><br>1.72 | 11.84<br>3.12<br><b>8.72</b> 10%<br>1.72 10% | 11.84<br>3.12<br>8.72 10% 0.87<br>1.72 10% 0.17 | 11.84<br>3.12<br>8.72 10% 0.87 90%<br>1.72 10% 0.17 90% |

| 2nd Method                |          |          |
|---------------------------|----------|----------|
| PARTICULARS               | 1st year | 2nd year |
| Total Current Assets      | 14.54    | 15.85    |
| Other Current Liabilities | 3.42     | 3.60     |
| Working Capital Gap       | 11.12    | 12.25    |
| Min Working Capital       |          |          |
| 25% of WCG                | 2.78     | 3.06     |
| Actual NWC                | 2.12     | 3.25     |
| item III - IV             | 8.34     | 9.19     |
| item III - V              | 9.00     | 9.00     |
| MPBF (Lower of VI & VII)  | 9.00     | 9.00     |

| 3rd Method                |          |          |
|---------------------------|----------|----------|
| PARTICULARS               | 1st year | 2nd year |
| Total Current Assets      | 14.54    | 15.85    |
| Other Current Liabilities | 3.42     | 3.60     |
| Working Capital Gap       | 11.12    | 12.25    |
| Min Working Capital       |          |          |
| 25% of Current Assets     | 3.64     | 3.96     |
| Actual NWC                | 2.12     | 3.25     |
| item III - IV             | 7.49     | 8.28     |
| item III - V              | 9.00     | 9.00     |
| MPBF (Lower of VI & VII)  | 9.00     | 9.00     |

# COMPUTATION OF DEPRECIATION

| Description               | Plant & Machinery | Furniture | TOTAL |  |
|---------------------------|-------------------|-----------|-------|--|
| Rate of Depreciation      | 15.00%            | 10.00%    |       |  |
| Opening Balance           | -                 | -         | -     |  |
| Addition                  | 2.95              | 0.50      | 3.45  |  |
| Total                     | 2.95              | 0.50      | 3.45  |  |
| Less : Depreciation       | 0.44              | 0.05      | 0.49  |  |
| WDV at end of Year        | 2.51              | 0.45      | 2.96  |  |
| Additions During The Year | -                 | -         | -     |  |
| Total                     | 2.51              | 0.45      | 2.96  |  |
| Less : Depreciation       | 0.38              | 0.05      | 0.42  |  |
| WDV at end of Year        | 2.13              | 0.41      | 2.54  |  |
| Additions During The Year | -                 | -         | -     |  |
| Total                     | 2.13              | 0.41      | 2.54  |  |
| Less : Depreciation       | 0.32              | 0.04      | 0.36  |  |
| WDV at end of Year        | 1.81              | 0.36      | 2.18  |  |
| Additions During The Year | -                 | -         | -     |  |
| Total                     | 1.81              | 0.36      | 2.18  |  |
| Less : Depreciation       | 0.27              | 0.04      | 0.31  |  |
| WDV at end of Year        | 1.54              | 0.33      | 1.87  |  |
| Additions During The Year | -                 | -         | -     |  |
| Total                     | 1.54              | 0.33      | 1.87  |  |
| Less : Depreciation       | 0.23              | 0.03      | 0.26  |  |
| WDV at end of Year        | 1.31              | 0.30      | 1.60  |  |
| Additions During The Year | -                 | -         | -     |  |

| Total               | 1.31 | 0.30 | 1.60 |
|---------------------|------|------|------|
| Less : Depreciation | 0.20 | 0.03 | 0.23 |
| WDV at end of Year  | 1.11 | 0.27 | 1.38 |
| Less : Depreciation | 0.17 | 0.03 | 0.19 |
| WDV at end of Year  | 0.95 | 0.24 | 1.18 |
| Less : Depreciation | 0.14 | 0.02 | 0.17 |
| WDV at end of Year  | 0.80 | 0.22 | 1.02 |

| CALCULATION OF D.S.C.R      |             |             |             |             |  |
|-----------------------------|-------------|-------------|-------------|-------------|--|
| PARTICULARS                 | 1st<br>year | 2nd<br>year | 3rd<br>year | 4th<br>year |  |
| CASH ACCRUALS               | 1.42        | 2.23        | 3.02        | 3.10        |  |
| Interest on Term Loan       | 0.31        | 0.28        | 0.21        | 0.15        |  |
| Total                       | 1.73        | 2.50        | 3.24        | 3.25        |  |
| REPAYMENT                   |             |             |             |             |  |
| Instalment of Term Loan     | 0.30        | 0.60        | 0.60        | 1.46        |  |
| Interest on Term Loan       | 0.31        | 0.28        | 0.21        | 0.15        |  |
| Total                       | 0.61        | 0.88        | 0.81        | 1.61        |  |
| DEBT SERVICE COVERAGE RATIO | 2.85        | 2.85        | 3.98        | 2.02        |  |
| AVERAGE D.S.C.R.            | 2.93        |             |             |             |  |

| REPAYMENT SCHEDULE OF TERM LOAN |                 |        |          |       |          |           |                    |
|---------------------------------|-----------------|--------|----------|-------|----------|-----------|--------------------|
|                                 |                 |        |          |       |          | Interest  | 11.00%             |
| Year                            | Particulars     | Amount | Addition | Total | Interest | Repayment | Closing<br>Balance |
| ist                             | Opening Balance |        |          |       |          |           |                    |
|                                 |                 |        |          |       |          |           |                    |
|                                 | 1st month       | -      | 3.11     | 3.11  | -        | -         | 3.11               |
|                                 | 2nd month       | 3.11   | -        | 3.11  | 0.03     | -         | 3.11               |
|                                 | 3rd month       | 3.11   | -        | 3.11  | 0.03     | -         | 3.11               |
|                                 | 4th month       | 3.11   | -        | 3.11  | 0.03     |           | 3.11               |
|                                 | 5th month       | 3.11   | -        | 3.11  | 0.03     |           | 3.11               |
|                                 | 6th month       | 3.11   | -        | 3.11  | 0.03     |           | 3.11               |
|                                 | 7th month       | 3.11   | -        | 3.11  | 0.03     | 0.050     | 3.06               |
|                                 | 8th month       | 3.06   | -        | 3.06  | 0.03     | 0.050     | 3.01               |
|                                 | 9th month       | 3.01   | -        | 3.01  | 0.03     | 0.050     | 2.96               |
|                                 | 10th month      | 2.96   | -        | 2.96  | 0.03     | 0.050     | 2.91               |
|                                 | 11th month      | 2.91   | -        | 2.91  | 0.03     | 0.050     | 2.86               |
|                                 | 12th month      | 2.86   | -        | 2.86  | 0.03     | 0.050     | 2.81               |
|                                 |                 |        |          |       | 0.31     | 0.300     |                    |
| 2nd                             | Opening Balance |        |          |       |          |           |                    |
|                                 | 1st month       | 2.81   | -        | 2.81  | 0.03     | 0.050     | 2.76               |
|                                 | 2nd month       | 2.76   | -        | 2.76  | 0.03     | 0.050     | 2.71               |
|                                 | 3rd month       | 2.71   | -        | 2.71  | 0.02     | 0.050     | 2.66               |
|                                 | 4th month       | 2.66   | -        | 2.66  | 0.02     | 0.050     | 2.61               |
|                                 | 5th month       | 2.61   | -        | 2.61  | 0.02     | 0.050     | 2.56               |
|                                 | 6th month       | 2.56   | -        | 2.56  | 0.02     | 0.050     | 2.51               |
|                                 | 7th month       | 2.51   | -        | 2.51  | 0.02     | 0.050     | 2.46               |
|                                 | 8th month       | 2.46   | -        | 2.46  | 0.02     | 0.050     | 2.41               |
|                                 | 9th month       | 2.41   | -        | 2.41  | 0.02     | 0.050     | 2.36               |
|                                 | 10th month      | 2.36   | -        | 2.36  | 0.02     | 0.050     | 2.31               |
|                                 | 11th month      | 2.31   | -        | 2.31  | 0.02     | 0.050     | 2.26               |

|      | 12th month                   | 2.26 | - | 2.26 | 0.02<br><b>0.28</b> | 0.050<br><b>0.600</b> | 2.21 |
|------|------------------------------|------|---|------|---------------------|-----------------------|------|
| Brd  | Opening Balance              |      |   |      |                     |                       |      |
|      | 1st month                    | 2.21 | - | 2.21 | 0.02                | 0.050                 | 2.16 |
|      | 2nd month                    | 2.16 | - | 2.16 | 0.02                | 0.050                 | 2.11 |
|      | 3rd month                    | 2.11 | - | 2.11 | 0.02                | 0.050                 | 2.06 |
|      | 4th month                    | 2.06 | - | 2.06 | 0.02                | 0.050                 | 2.01 |
|      | 5th month                    | 2.01 | - | 2.01 | 0.02                | 0.050                 | 1.96 |
|      | 6th month                    | 1.96 | - | 1.96 | 0.02                | 0.050                 | 1.91 |
|      | 7th month                    | 1.91 | - | 1.91 | 0.02                | 0.050                 | 1.86 |
|      | 8th month                    | 1.86 | - | 1.86 | 0.02                | 0.050                 | 1.81 |
|      | 9th month                    | 1.81 | - | 1.81 | 0.02                | 0.050                 | 1.76 |
|      | 10th month                   | 1.76 | - | 1.76 | 0.02                | 0.050                 | 1.71 |
|      | 11th month                   | 1.71 | - | 1.71 | 0.02                | 0.050                 | 1.66 |
|      | 12th month                   | 1.66 | - | 1.66 | 0.02                | 0.050                 | 1.61 |
| 4th  | Opening Balance              |      |   |      | 0.21                | 0.600                 |      |
| 7011 | Opening balance              |      |   |      |                     |                       |      |
|      | 1st month                    | 1.61 | - | 1.61 | 0.01                | 0.050                 | 1.56 |
|      | 2nd month                    | 1.56 | - | 1.56 | 0.01                | 0.050                 | 1.51 |
|      | 3rd month                    | 1.51 | - | 1.51 | 0.01                | 0.050                 | 1.46 |
|      | 4th month                    | 1.46 | - | 1.46 | 0.01                | 0.050                 | 1.41 |
|      | 5th month                    | 1.41 | - | 1.41 | 0.01                | 0.050                 | 1.36 |
|      | 6th month                    | 1.36 | - | 1.36 | 0.01                | 0.050                 | 1.31 |
|      | 7th month                    | 1.31 | - | 1.31 | 0.01                | 0.050                 | 1.26 |
|      | 8th month                    | 1.26 | - | 1.26 | 0.01                | 0.050                 | 1.21 |
|      | 9th month                    | 1.21 | - | 1.21 | 0.01                | 0.050                 | 1.16 |
|      | 10th month                   | 1.16 | - | 1.16 | 0.01                | 0.050                 | 1.11 |
|      | 11th month                   | 1.11 | - | 1.11 | 0.01                | 0.050                 | 1.06 |
|      | 12th month(Subsidy adjusted) | 1.06 | - | 1.06 | 0.01                | 0.910                 | 0.15 |
|      |                              |      |   |      | 0.15                | 1.460                 |      |

|           |      |   |      | 0.00 | 0.10  |      |   |
|-----------|------|---|------|------|-------|------|---|
| 3rd month | 0.05 | - | 0.05 | 0.00 | 0.050 |      | - |
| 2nd month | 0.10 | - | 0.10 | 0.00 | 0.050 | 0.05 |   |
| 1st month | 0.15 | - | 0.15 | 0.00 | 0.050 | 0.10 |   |

# **Supplier Details:**

| Address:                      |
|-------------------------------|
| Plot No. 930, Tyre Wall Gali, |
| Mundka, Delhi.                |
|                               |



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